

Association Members:

Please find attached the **Projected Financial Statement for the close of the 2018-19 school-year** along with the **Proposed Budget for the 2019-20 school-year**. Please note the following:

The **2019-20 proposed budget** is based upon the following assumptions:

- A \$421k increase in gross tuition. This includes 400 students in PK-12th grade (23 students above the 2018-19 enrollment of 377). This also includes the approved 3.75% tuition increase. As of this date we have:
 - Returning students with confirmed enrollment: 302 (254 last year at the same time)
 - Returning students pending confirmation of enrollment: 7 (66 last year at the same time)
 - Applications in Process: 77 (81 last year - note: not all applications will convert to enrolled students).
- Financial Aid and Discounts at 23.2% of gross tuition – this continues the downward trend of discounting from the 24.5% in 2018-19.
- A \$229k increase in contributions and fundraising as compared to the 2018-19 projected ending amount.
- Total cash giving including Contributions & Fundraising along with Restricted Revenues is projected to be \$915k for 2018-19 and was \$919k in 2017-18, \$943k in 2016-17 and \$588k in 2015-16 (note that this DOES NOT include gifts in kind – non cash giving).
- A \$358k increase in personnel costs as compared to 2018-19. This includes a 3% pay increase, an increase in the medical insurance premiums as well as personnel additions (2 full time roles, 2 part time increased to full time and 1 additional part time role).
- A 1% increase in all other costs combined – these increases represent costs associated with the instruction and operation of the school.
- \$101k of principal payment on the \$3.5m outstanding note balance.
- \$100k of capital expenditures.

Additional information will be shared at the Association Meeting.

Christian Heritage Academy
Statement of Revenue and Expenses
Proposed Fiscal Year 2019-20 Budget
May 8, 2019

	Final Budget <u>2018-19</u>	Projected <u>2018-19</u>	2018-19 Proj vs. 2018-19 Bud	Proposed Budget <u>2019-20</u>	2019-20 Bud vs. 2018-19 Proj
Revenue					
Tuition and Fees	4,335,211	4,314,164	(21,047)	4,734,930	420,766
Financial Aid and Discounts	<u>(1,035,454)</u>	<u>(1,056,861)</u>	<u>(21,407)</u>	<u>(1,096,493)</u>	<u>(39,632)</u>
Net Tuition and Fees	3,299,757	3,257,303	(42,454)	3,638,437	381,134
Financial Aid and Discounts as% of Tuition & Fees	-23.9%	-24.5%		-23.2%	
Program and Activity Fees, Net	194,120	181,061	(13,059)	181,061	-
Enrollment and Application Fees	10,100	18,570	8,470	18,570	-
Contributions & Fundraising	756,217	520,700	(235,517)	748,581	227,881
Gifts in Kind	88,000	56,542	(31,458)	56,542	-
Space Sharing Revenue	535,000	551,459	16,459	551,459	-
Restricted Revenues	-	394,713	394,713	-	(394,713)
Other	<u>2,930</u>	<u>12,404</u>	<u>9,474</u>	<u>2,930</u>	<u>(9,474)</u>
Total Other Revenue	<u>1,586,367</u>	<u>1,735,449</u>	<u>149,082</u>	<u>1,559,143</u>	<u>(176,306)</u>
Total Revenue	4,886,124	4,992,752	106,628	5,197,580	204,828
Expenses					
Personnel	3,359,094	3,269,962	(89,132)	3,628,251	358,289
Cirriculum / Instruction	175,155	175,519	364	190,556	15,037
Administration (non people)	294,611	287,452	(7,159)	302,136	14,684
Operation	565,590	578,942	13,352	591,887	12,945
Events	93,750	85,919	(7,831)	98,750	12,831
Interest and Debt Related	186,500	185,045	(1,455)	185,000	(45)
Restricted Expenses	-	334,172	334,172	-	(334,172)
Depreciation and Amortization	<u>308,269</u>	<u>323,034</u>	<u>14,765</u>	<u>323,269</u>	<u>235</u>
Total Expenses	4,982,969	5,240,045	257,076	5,319,849	79,804
Gain/(Loss)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Revenue (Expenses)	<u>(96,845)</u>	<u>(247,293)</u>	<u>(150,448)</u>	<u>(122,269)</u>	<u>125,024</u>
Cash Flow					
Net Revenue (Expenses)	(96,845)	(247,293)	(150,448)	(122,269)	125,024
Add: Non-cash Expenses of Depreciation and Amortization/GainLoss	<u>308,269</u>	<u>323,034</u>	<u>14,765</u>	<u>323,269</u>	<u>235</u>
Funds Available for Debt Payment and Capital Expenditures	<u>211,424</u>	<u>75,741</u>	<u>(135,683)</u>	<u>201,000</u>	<u>125,259</u>
Use of Funds: Debt principal payments	(98,000)	(98,000)	-	(101,000)	(3,000)
Use of Funds: Capital Expenditures	(100,000)	(100,000)	-	(100,000)	-
Add/(Subtract): Other Balance Sheet Changes	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Projected Net Cash Flow	<u>13,424</u>	<u>(122,259)</u>	<u>(135,683)</u>	<u>0</u>	<u>122,259</u>
Beginning Cash Balance	363,981	363,981		241,722	
Projected Ending Cash Balance	377,405	241,722	(135,683)	241,722	0
<u>Budgeted Student Enrollment</u>					
Preschool - Kindergarten	87	87	-	92	5
Grades 1 - 5	133	133	-	142	9
Grades 6 - 8	80	80	-	83	3
Grades 9 - 12	<u>79</u>	<u>77</u>	<u>(2)</u>	<u>83</u>	<u>6</u>
Total Enrollment	<u>379</u>	<u>377</u>	<u>(2)</u>	<u>400</u>	<u>23</u>